

March 27, 2024

SUBJECT: Resolve mdx STI Launch Update

Team,

We are excited to announce the upcoming launch of Resolve mdx STI, the 5th product in the history of Mdxhealth. This new addition to our portfolio aligns with our strategy to better serve our core target market, urologic ordering providers and their patients. It was not long ago that we had just two products.

Our focus at launch is to offer STI to accounts where STI will win us new UTI ordering clinicians. While we will eventually offer STI to all accounts, this initial focus will allow us to serve those accounts who have said that once we had STI, they would begin to order both UTI and STI from us for the very first time. From what you have shared, there is a decent number of accounts that fit this bill.

Why are we launching STI this way?

We are taking a focused approach to the STI launch for three key reasons:

1. We are working to onboard a new logistics vendor for Resolve mdx
2. We have pending changes to the kits – moving from 1 tube to 2 tubes
3. There is a forthcoming validation of Catheter Urine, which will require a new TRF.
Accordingly, we want to limit the number of outstanding TRFs to reduce the number of problem holds and unnecessary delays

Each of the above changes presents logistical challenges. Accordingly, we will launch STI nationally to all existing and new accounts once we have all these things in place.

To avoid doubt, here is the profile of eligible STI accounts at launch:

- Not currently ordering Resolve mdx UTI – or –
- Will order Resolve mdx UTI & STI through the Portal
- Acknowledged that it will order both UTI and STI once STI is available

Estimated timeline:

- April 26: STI training
- May 6: STI launch (limited accounts)
- July 2024: Catheter urine
- August 2024: New logistics vendor onboarded
- September 2024: STI available to all accounts

Thank you,
John